

# Case Study

## Phoenix Copper Ltd



Phoenix Copper Ltd have had the pleasure of working with Perivan over several years, with Perivan designing and printing some of our presentational material, in particular our large glossy presentation "map", a high-quality resume of the Company in all-respects and foldable into an A4 size. This has proved to be a remarkably fine marketing and PR tool and has been universally very well received by all who have seen it.

In fact, in many cases the map has made some of our other company presentations redundant, as the map tells stakeholders and potential clients all they need to know.

It was therefore natural for us to think of Perivan first when we wanted to consider putting our own confidential Company information into an orderly and secure Data Room. Once we'd spoken to the Perivan team, we were highly impressed with their presentation to us on how this could effectively be done.

Previously, we hadn't had a secure data room, instead sharing confidential documents via file-sharing platforms. This gave us some concerns around security, so we were keen to upgrade to a highly secure way of storing and sharing data.



We have now completed the main phase in our data uploading into our new system. The Perivan team have been an amazing support.

The tutoring and back-up in both learning how to use the system and the answering of queries in setting things up by relatively computer-illiterate Company personnel has been first class. Dan in particular has turned what might initially appear complicated into easy-to-follow implementable steps.

There are a number of similar solutions out there, but for what is essentially a service industry, one of the most important elements is the support the provider can give to a client by way of support and customer service. The 24/7 support provided by Perivan is a great comfort, particularly in the set-up phase but going well beyond that too.

Security is important and the system encryption mechanism is excellent and obviates our past need to send sensitive confidential information via emails or other publicly available big-file storage and sending providers.

The internal document tracking facility is first class and we have found it extremely useful in seeing which users have read and engaged with specific content. Overall, the solution Perivan has built for us is an excellent, quality, safe and secure data storage system – supplemented by unmatched customer service and support.



**Our previous experience of working with Perivan made it easy to choose a provider when we wanted to upgrade our data storage. The new system has lived up to all our expectations – and the team at Perivan have gone over and above in supporting our implementation, delivering unmatched customer service. We are delighted to have chosen Perivan.**



**Dennis Thomas**

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