

Case Study

Frostrow Capital

Frostrow Capital is an independent investment companies group and AIFM, specialising in providing services to leading London Stock Exchange-listed investment companies.

An owner-managed, FCA-regulated firm, Frostrow Capital provides the necessary operational and oversight functions to specialist portfolio managers across its range of investment company clients, together with marketing and distribution activities enabling the investment companies to operate more effectively and to grow and diversify their shareholder bases.

The challenge

Providing a range of services to 14 investment companies, Frostrow Capital needs a provider with financial print expertise to manage its design and print requirements.

As annual reports and interim reports grow ever-more detailed – and are subject to increasing scrutiny from both investment company boards and auditors – having a design and print service that can deliver on quality is important. At the same time, costs must be competitive and any supplier must be able to meet demanding deadlines.



The solution

Frostrow started working with Perivan as soon as they were established in 2007, and the partnership has grown organically since then.

Perivan's credentials and experience as a corporate and financial printer gave them a head start when it came to understanding the needs of investment company clients, and today, the history of the working relationship gives the Perivan team a strong understanding of Frostrow's needs.

The firm's combined design and print capabilities provide Frostrow with a seamless solution, with the ability to provide an end-to-end service delivering both efficiency and value.

Last-minute changes are a given with corporate reports and the Perivan team takes out-of-hours edits and urgent revisions in its stride via its 24/7 operation.

 **Perivan are always highly responsive. Our deadlines are usually challenging, and the team always turns work round rapidly to meet them. In addition, our reports often require last minute changes (usually late at night!) and the team at Perivan has always stepped up to deal with these. Their capacity for turning projects round rapidly – and getting everything right – is commendable. Perivan's consistent ability to deliver for Frostrow underpins our long working partnership.** 

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